

# KETCH RECRUITING

Premier Source for Maritime Jobs



Providing Consulting & Contract Services

## **BROKERS / CHARTERERS**

North East USA

Job responsibilities:

- Fill short and long term freight contracts
- Calculation and pricing of shipping deals
- Negotiate with clients to match their cargo transportation requirements to available vessel positions
- Observation of markets and market research
- Worldwide communication with other satellite offices, brokers, agents, owners and charterers

Job requirements:

- Chartering experience in shipping, experience in trading of commodities or other trading experience.
- Strong negotiating skills
- Analytical, creative and have the ability to integrate and enjoy working in a team environment
- Excellent verbal and written communication skills

Attractive salary and commission structure

Qualified Candidates please send e-mail to [jobs@ketchrecruiting.com](mailto:jobs@ketchrecruiting.com)